

Who are we?

The **NationWide Contractors' Alliance** (NWCA) is the only member services organization specializing in administrative and financial services for the construction industry. The NWCA endorses a variety of programs from outside member service providers designed to reduce risks, lower costs and ultimately improve the profitability of its members. It complements these programs with an in-house finance center, automated referral system, trades reference resource program, and a learning center with educational courses that allow members to earn discounts upon renewal of certain liability insurance policies.

How did we get started?

For over a decade, the building industry has been plagued with the high costs and extensive restrictions that have characterized what has become known as the "insurance crisis". Several years ago, a small group of insurance and building industry professionals joined together to address this issue. They quickly realized that there was no single answer to the problems brought on by increasing construction defect litigation, but rather that mitigation of the problem would require a combination of educational, administrative and financially-related programs.

They formed the NationWide Contractors' Alliance (NWCA) as the organizational entity to combine a variety of products and services provided by independent companies that would be contractually bound to the NWCA as Member Service Providers (MSPs). To complement the efforts of the MSPs, the NWCA has also developed a number of in-house, proprietary programs.



4160 Sixth Ave SE, Suite 104
Lacey, WA 98503



See us for solutions! www.NWCAAlliance.com



***... Making business easier
and more profitable
for our members!***

***Find out why
over 1500 builders in 26 states
have joined in 2 years!***

See us for solutions!

NationWide Contractors' Alliance
We listen, we learn, we serve our members.

NationWide Contractors' Alliance
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866-491-9722 x23 • www.NWCAAlliance.com

Members Only Programs and Services

NWCA Learning Center

Hour-long courses available on line and through mail correspondence. Topics range from alternative dispute resolution, subcontractor selection, customer service, builder warranty and many others.

Document Management

Monetary savings, completeness of coverage and elimination of lost documents by outsourcing the collection/storage of key documents involving subcontractor.

Payroll Administration

Save time, expense and liabilities through a high-level of service and financial efficiency.

Residential Warranty Programs

We endorse "A" rated warranties, providing customer service guarantee and elimination of open ended construction defect exposure.

NWCA Finance Center

Referrals to obtain financing for construction equipment, insurance premiums, and development projects.

Prescription Drug Savings Card

40-60% savings on prescriptions.

Liability Insurance Program

The NWCA endorses one of the most flexible and innovative construction liability program managers in the country. The NWCA is not an insurance organization of any sort and refers all insurance matters to properly licensed professionals.

Fleet Management and GPS Tracking

The GPS (Global Positioning Satellite) program helps reduce fuel costs and allows live vehicle tracking to assure employee efficiency and quicker customer service response.

Automated Customer Service, Contractor Response Tracking

Members get an affordable tool that many times is more than offset in insurance and warranty savings.

Workers Compensation Overcharge Recovery

FREE consultation and review of up to four years of policies.

Wrap Administration

High level of service and expertise with group pricing discounts.

Membership Rewards Recruiting Program

Earn rewards by referring other contractors or industry professionals.

Large Project Risk Mitigation System

Realize a 10-year zero-cost of risk management through project and subcontractor management solutions.

Comprehensive Employment Solution

Tremendous savings through outsourcing employment functions – from hiring practices, benefits administration, safety compliance, workers compensation negotiation, unemployment insurance, to proper terminations.

Risk Management Evaluation System (RMES)

Avoid litigation and solve project problems before they happen.

Value

One third of contractors reviewing a proposal from an endorsed member services provider requiring membership see the value proposition as obvious--getting more for less total cost than the next best option. Another third see the situation where the total cost is similar, and they stand to get more value for the same dollar. Lastly, the NWCA may initially cost more and the contractor should look to some of the other endorsed programs or services to realize the total savings envisioned.

Commitment

Contractors joining the NWCA commit to a Code of Conduct (see below). Members not adhering to this code may be removed from membership and their participation in an endorsed program(s) terminated. Not unlike other construction industry organizations, the NWCA intends to improve the industry and sees its members as a good example of leadership.

Code of Conduct

As members of the Western States Contractor's Alliance, we pledge allegiance to the following principles:

- I. To build structures of the highest quality that meet or exceed the standards for safety and quality set forth in building codes and generally accepted industry publications.
- II. To treat fairly and equitably all customers, employees, suppliers and sub-contractors.
- III. To comply with all applicable rules and regulations set forth by government entities at the local, state and federal levels
- IV. To incorporate environmentally friendly practices in the design and construction of projects wherever feasible.
- V. To make every reasonable effort to avoid construction defect litigation and to strive continuously to improve our operations in order to minimize and/or eliminate the potential for such litigation.
- VI. To support the efforts of the Western States Contractor's Alliance to promote industry safety, quality and efficiency; and to work with other organizations within and outside of the industry to this end.
- VII. To conduct business operations in an open, ethical and honest manner that reflects favorably on the credibility of the companies within the industry, the Western States Contractors' Alliance and individual company members therein.